Communications Making the Connections That Sell the Public On Transportation Presentation by Sunny Schust, AASHTO December 3, 2003 Transportation Summit: MICHIGAN PARTNERSHIPS

Michigan's Outlook for 2025 1 million increase in population More People More needs More competition for employees 46 percent increase in hours of freeway congestion More frustration More frustration

And the good news? Congestion is a product of prosperity You hold the winning cards Essential product Excellent communications program Experienced, savvy leadership Resources to help

Communication 2

Michigan's Investment Needs

- \$350 million annual increase to maintain highway system.
- \$200 million to \$500 million to fund needed highway projects
- Increased financial support for transit



Making the Case for Federal Investment Jobs and Mobility!

- Senate and House leaders emphasize jobs
- In the House \$375 billion bill for Michigan
 - Highways
 - \$5.3 billion to \$7.7 billion

- Transit

\$439 million to \$822 million

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Making the Case for Investment Jobs and Mobility! Michigan jobs created and sustained: • 2003 - 44,320 • 2009 - 83,969

Even more important is building the long-term support for the economy.



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Communication 2

Winning Hearts and Minds

- Define the true impact of transportation
- · Build partnerships
- · Achieve credibility
- · Personalize the message
- · Share ownership

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Don't be Shy About Success • You are the voice for transportation • Publicize the "Good We Do" - Environmental - Scenic Byways - Historic Preservation

Communication 2

Involving Stakeholders

- Context Sensitive Solutions
 - Save time and money
 - Build community support
- Collaborative Decision-Making
 - Requires leadership, training
 - Use key stakeholders, be inclusive

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Involving Stakeholders

Innovative Processes	
Use technology	
CommentWorks	
– Engage new partners	
 Build understanding of how to be involved 	
- New regulations on local consultation	
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The Winning Cards	
The Winning Cards Transportation - you can't leave home without it	
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